In Praise of Kenneth Burke:  
His “The Rhetoric of Hitler’s ‘Battle’” Revisited

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After his election as chancellor in 1933, when Hitler’s programmatic manifesto *Mein Kampf* reached the North American Continent in numerous translations, the reaction ranged from mixed to very negative. It was the admirable achievement of one of the great rhetoricians of our time, Kenneth Burke, to have seen beyond the boisterous, “exasperating, even nauseating”\(^1\) claims and statements of the Nazi leader, and to have discerned, by means of a rigorous rhetorical analysis, the sinister tenets of an eclectic fascist ideology whose impetus was ultimate aggression. In hindsight, it is no hyperbolic praise to call his book review, “The Rhetoric of Hitler’s ‘Battle,’” a visionary and prophetic document whose profound examination proved to be only too true! His rigorous examination of Hitler’s “acts and attitudes of persuasion”\(^2\) cuts to the core of fascist propaganda. He could not foresee the apocalyptic destruction that would result in “The Battle” of WWII with all its horrors, but he did recognize the all-pervasive corruption of fundamental human values of the program in question. He also recognized the main pattern of this work: a perverse manipulation of religious paradigms for the purpose of political

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propaganda. This is all the more admirable since the historical pragmatic context of the work in question was of a rather limited nature. Hitler’s manifesto was targeted primarily at unruly party members who questioned the not yet undisputed “leader’s” views and policies. Only when he did succeed in assuming absolute political power did the work in question acquire the status of a “program.”

The structure of Burke’s essay is merely that of a book review, as he states quite openly at the beginning. However, he reprimands his fellow reviewers:

If the reviewer but knocks off a few adverse attitudinizings and calls it a day, with a guaranty in advance that his article will have a favorable reception among the decent members of the population, he is contributing more to our gratification than to our enlightenment. (211)

Burke clearly felt that other reviewers were too glib or short-sighted in reviewing Hitler’s book.

In order to discern the evils of a fascist ideology, Burke identifies a multitude of concepts that Hitler uses frequently, like the creation of a common enemy (“the Jew, as his unifying devil-function (214)” or the scapegoat mechanism (225). But Burke’s central line of argument, namely that Hitler’s ideology of listing the evils facing the nation has to be primarily analysed as the “corrupt use of religious patterns” (218), is borne out by our contemporary understanding today. Only few of Burke’s contemporaries realized this, like Konrad Heiden who called it “a kind of satanic Bible.”

The components of Hitler’s fascist “unification device” are broken up by Burke into four distinctive “features” (218ff):

(1) “Inborn dignity.” This religious/humanistic pattern of thought is given an “ominous twist by

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his theories of race and nation . . .” It translates into a Manichean *antithesis* of superior: inferior (Aryan: Jews/Negroes).

(2) “Projection device.” The “purification by dissociation” was achieved through the scapegoat designation that allowed an ailing middle class to assign social inadequacies to a single group and allowed them to “conduct business without any basic change whatsoever.” Hitler’s prose is a primary example of *apodictic* argumentation, his anecdotal experiences providing ample “proof” for his social analysis.

(3) “Symbolic rebirth.” Hitler, by staging himself as a visionary, a prophet, gives “a malign twist to a benign aspect of Christian thought,” namely a promissory goal.

(4) “Commercial use.” In the very pragmatic context of the thirties, he “provided a noneconomic interpretation of economic ills,” bedeviling “‘Jewish finance’ instead of finance” (emphasis in the original) that, if removed, eventually might leave “‘Aryan’ finance in control.”

Burke does not explicitly label rhetorical tropes, as, for example *anthithesis* for the first point above or *synechdoche* for point 4. Instead, he emphasizes the pragmatic rhetorical context of Hitler as “relying upon a bastardization of fundamentally religious patterns of thought” (230). The means are identified as

the basic Nazi trick: the “curative” unification by a fictitious devil-function, gradually made convincing by the sloganizing repetitiousness of standard advertising technique – the opposition must be as unwearing in the attack upon it.

(229)

Inside the totalitarian social system of Nazi Germany, of course, opposition was hardly possible since *Gleichschaltung* ‘consolidation of all media’ eliminatd the possibility of public

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opposition and created ideal conditions for this kind of ideological advertising. Burke precedes
his remark on the curative unification by introducing the conventional summarizing of the
review, repeating the corrupt use of religious patterns:

What are we to learn from Hitler’s book? For one thing, I believe that he has
shown, to a very disturbing degree, the power of endless repetition. Every circular
advertising a Nazi meeting had, at the bottom, two slogans: “Jews not admitted”
and “War victims free.” And the substance of Nazi propaganda was built about
these “complementary” themes. (228-229)

Burke does not discuss, at this point, the fact that the liturgical ritual knows this technique of
indoctrination, of “endless repetition,” too.

Three short reflections shall illustrate why I find the foresight of this essay so penetrating
in hindsight. First of all, Burke, although he explicitly refers to Hitler’s insistence on his
movement expressing at any given moment a sense of community, could not have known how
ture the focus of his analysis of pseudo-religious Nazi propaganda technique actually was — in a
much wider sense than he described. Albert Speer, Hitler’s confidant and, later, powerful
minister of the arms industry, survived the war and later chronicled what had actually happened
at headquarters. He was an architect by training, and Hitler entrusted most of his grandiose
architectural schemes to him. In our context, however, the important feature is that Speer makes
a convincing case on how Hitler deliberately developed a Versammlungsarchitektur — which
can be loosely translated as “congregational architecture” that was designed for political mass
rallies — and it did deliberately magnify essential parts of the liturgical Catholic mass ritual.5

The most visible and gruesome was the Lichtdom, the light dome, that is to say the spectacular

5 See Josef Schmidt, “Événement fasciste et spectacle mondial: les jeux olympiques de Berlin en 1936,”
Masses et cultures de masse dans les années trente, ed. Régine Robin (Paris: Les éditions ouvrières, 1991) 171-174
(La mise en scène).
use of powerful spotlights arranged to create the effect of an ecclesiastical building. I call it gruesome because the spotlights employed were developed as state-of-the-art air defense searchlights! Another spectacular example is Leni Riefenstahl’s propaganda movie *Triumph of the Will* (1934), an account of the Nazi party rally in Nuremberg. An opening sequence shows Hitler’s plane descending on the city while casting a shadow cross on the ground that should symbolize his messianic mission.

A second, equally reprehensible, proof of Burke’s insight into Nazi pseudo-religion is the historical analysis of how Christian churches dealt with anti-Semitic persecution; their uneasy dealings evolved right to the end of WWII and after. The Vatican reacted in a very ambivalent way to the gradually increasing persecution of Jews, whose blueprint is an essential part of the discourse of Hitler’s “Battle.” Indeed, his hate litany contains all the historical Christian arguments for anti-Semitism. The Catholic Church, during the thirties and early forties became ever more evasive in defending the principal target of Hitler’s “bedeviling.” A chilling account of this process of omission, Garry Will’s *Papal Sin: Structures of Deceit*, depicts how this institution failed in a difficult and complex historical situation, but then tried to redress this failure by retroactively interpreting its covert communications of appeasement as overt condemnations.⁶

Thirdly, Burke’s analysis of Hitler’s pseudo-religious propaganda is borne out by ideological studies of Nazi Germany. One of the main themes of *Mein Kampf* is the well known racial “blood and soil” thesis. It was one of the secular political unification devices that Hitler used, assigning every possible social virtue to returning the German nation to a pure Aryan race and total domination of its perceived proper territory with a strong emphasis on an extensive agricultural class. But it was definitely proposed in the tone of a religious mission. Hitler was

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“himself ascribing every calamity since the fall of the Rome to race mixing.”

David Loewenthal’s contemporary analysis of a perilous trend in modern national ideologies relies on a basic contradiction: history versus heritage. According to him the historian seeks to convey a past consensually known, open to inspection and proof, continually revised and eroded as time and hindsight outdates its truths. The heritage fashioner, however historically scrupulous, seeks to design a past that will fix the identity and enhance the well-being of some chosen individual or folk.

Hitler, being an historically rather unscrupulous political leader, adhered to the definition of heritage as “but a profession of faith in a past tailored to present-day purposes;” his goal of propaganda, therefore, became a unification message “apt to be labeled as false, deceitful, sleazy, presentist, chauvinist, self-serving.” A vital part of his strategy was to unite a society as a nation by delusions about both its history and its ancestry. Thus Loewenthal, a modern historian, confirms in a different context what Burke had seen more than half a century ago.

Kenneth Burke closes his review of “The Battle” by returning to his own pragmatic context, namely that “Hitlerite distortions of religion apparent” not be used by American politicians “to perform a similar swindle” (230). His applied conclusion, an apt “rhetorical generalization,” is a message that seems to fit our own contemporary scene surprisingly well:

And it is the corruptors of religion who are a major menace to the world today, in giving profound patterns of religious thought a crude and sinister distortion. (230)

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8 Loewenthal xi.
9 Loewenthal x.
REFERENCES


The famous rhetorician Kenneth Burke wrote an influential review of Mein Kampf analyzing Hitler's unique rhetoric (a.k.a. methods of persuasion). It was published in 1939 under the title "The Rhetoric of Hitler's Battle." About halfway through his essay Burke lists four essential unifying characteristics of Hitler's rhetoric - i.e., elements of it that let him bring together disparate political sentiments: inborn dignity, projection, symbolic rebirth, and commercial use. Inborn dignity was the idea that Aryans had an essential dignity due to their blood. Since Hitler's rhetoric proposed a solution to seemingly unsolvable problems (German economic depression), it provided a type of "rebirth" to his followers, a way forward in the world, and out of their current misery. In Kenneth Burke's "The Rhetoric of Hitler's 'Battle,'" there are further examples of Hitler's use of rhetoric. Particularly, Burke claims that Hitler utilized a technique known as symbolic rebirth: "The projective device of the scapegoat, coupled with the Hitlerite doctrine of inborn racial superiority, provides its followers with a positive view of life." Here, it is evident that Hitler was able to create a spiritual following by giving his followers a goal, a positive future (or so they thought) to look forward to. Burke develops Hitler's use of rhetoric even more when he writes that "The trinity of government which he finally offers is: popularity of the leader, force to back the popularity, and popularity and force maintained together long enough to become backed by a tradition."